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Building financial products that expand access, from credit and banking for underserved small businesses to regulated stablecoin and crypto infrastructure for the world's largest enterprises. Focused on GM and product leadership roles in fintech, crypto, and agentic commerce.

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## EXPERIENCE

### Head of Product (CPO-level)

Apr 2023 – Apr 2025

#### Paxos

Led company and product strategy as a member of the executive team, with P&L ownership across stablecoins, brokerage, and platform services and a team of 15+ PMs and designers.

Grew Paxos-issued stablecoin market cap from \$528M to \$5B in one year (0.3% to 2.0% market share). Designed and launched the Global Dollar Network, from \$30M at launch to \$2B across 108 partners including Robinhood, OKX, and Mastercard. PYUSD scaled from \$500M to \$3.6B. Scaled the orchestration platform to \$23B+ annualized volume with Stripe as the first real-world payments customer. Authored the acquisition thesis for Fordefi, Paxos's largest acquisition. Grew the crypto brokerage business to serve PayPal, IBKR, and major wealth platforms. Regulatory approvals across MAS, MiCA, and the OCC trust charter.

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### Head of Financing and Prime Platform

May 2022 – Jan 2023

#### Coinbase

Led product and P&L for financing, lending, and the institutional platform within Coinbase Prime, the leading prime brokerage for digital assets. Built the cross-functional team from scratch across sales, trading, risk, and engineering; defined multi-year strategy with executive buy-in; navigated the 3AC and FTX collapses and the Signature and Silvergate bank failures. Led USDC institutional strategy.

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### Global Head of Credit Products, Policy and Operations, Square Banking

Jul 2021 – May 2022

#### Square (now Block)

Expanded scope to own all product, policy, and operations for credit under the newly formed Square Banking org. Managed 10 PMs and 15 strategic ops; led the org design that unified Square Capital and Square Card into a single banking unit serving millions of small businesses.

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### Head of Product, Square Capital

May 2019 – Jul 2021

#### Square (now Block)

Scaled Square Capital from millions to billions in annual originations, putting working capital in the hands of small business owners who could not access traditional bank credit. Launched in Australia and Canada, built the PPP lending product (~\$2B across two rounds), and led the ILC application that became Square Banking.

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### Head of Product, External Lending and Partnerships

Oct 2017 – Apr 2019

#### Square (now Block)

Started Lending-as-a-Service from scratch, launching with eBay and Caviar to extend Square Capital beyond the Square ecosystem.

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### Head of Product

Jul 2016 – Sep 2017

#### Bond Street

First PM at a fintech lending startup. Owned the full product from underwriting through borrower experience. Helped grow originations through Goldman Sachs acquisition.

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### Product Lead / Head of Partner Integration

Jul 2012 – Jun 2016

#### Intent Media

Led the Search Compare Ads Network, driving 10x revenue growth across new verticals and geographies. Scaled the partner integration function to 200+ travel publishers including Expedia, Orbitz, and Kayak.

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### Associate, Global Finance and Foreign Exchange

Sep 2009 – Jul 2012

#### Deutsche Bank

Built and supported risk management, pricing, and trade capture systems across money markets, repo, and FX. Bridged trading desks and engineering to prevent production issues with direct financial impact.

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## EDUCATION

### Rutgers University

M.S. Electrical and Computer Engineering, Wireless Networks, 2007-2009

## INVESTING

Angel investor via a16z Scout Program and First Round Capital Angel Track (Spring 2022, 1 of 35 from 2,000+ applicants). Focus: fintech, crypto, SMB, banking.